



IO1: Design and development of the e-Platform with e-training resources and 12 case studies. Task: Case study Template

1) Case study template: Vocational Training Programme

<i>Partner Name</i>	Vac Sebastian-Calin	<i>Case Study Number</i>
<i>Case Study Title Vocational Training programme title</i>	The role of story-telling in the hospitality industry	
<i>Field</i>	hospitality industry	
<i>Short description of training programme (duration, aim, objectives, target group, EQF level)</i>	Duration: 8h Aim: Increasing competitiveness in the hospitality industry by using story-telling Objectives: 1. Understanding the role of story-telling in the hospitality industry; 2. Story-telling techniques Target groups: 10 entrepreneurs EQF level: participation diploma	
<i>Mode of delivery (online, F2F, platform etc.)</i>	F2F	
<i>Assessment method used (i.e. questionnaire, project work, practical evaluation etc.)</i>	Training, practical application, project work, practical evaluation	
<i>List of modules and subunits of programme</i>	1. Understanding the role of story-telling in the hospitality industry; - training 2h - practical application 2h 2. Story-telling techniques - project work 2h - practical evaluation 2h	
<i>Elaborate on information provided for:</i> - waste management, - waste minimisation - circular economy - resource management - etc.	Differentiated waste collection Preparation and optimization of anaerobic fermentation recipes Calculation of electricity produced Physico-chemical analysis of compost from fermentation Economic-financial feasibility of using biomass waste for renewable energy production	
<i>Case studies used, if any</i>	Pilot plant for biogas production in Seini city, Maramures county	





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<p><i>Is this training programme innovative? If yes, how?</i></p>	<p>Yes, by identifying the optimal recipe for digestion, producing electricity and generation of a fermentation compost with optimal physico-chemical composition as fertilizer in agriculture</p>
<p><i>Which technologies are used in, if any?</i></p>	<p>Practical application, augmented reality</p>
<p><i>Source/Reference</i></p>	<ol style="list-style-type: none"> 1. Vac, C. – Entrepreneurial education (teaching manual), Scoala Ardeleana Publisher, 2019, e-ISBN 978-606-797-467-6 2. Vac, C., Oros NA - Correlation of educational supply with labor market demand: case study - University of Agricultural Science and Veterinary Medicine Cluj-Napoca, AcademicPres, 2017, ISBN 978-973-744-642-8 3. Vac, C. – Economic and financial analysis of renewable energy, AcademicPres, 2014, ISBN 978-973-744-340-3 4. Vac, C., Fitiu, A. – Driving sustainable development in an agricultural university from Romania using renewable energy from biomass, Journal of Environmental Protection and Ecology, 2018, Vol. 19, No.4, pp.1658-1666 5. Vac, C., Popita, G. – Biomass: Economical, social and environmental aspects in biogas plants implementation, Journal of Environmental Protection and Ecology, 2015, Vol.16, No.3, pp.1212-1220 6. Vac, C.; Arion, F.; Sana, S.; Scridon, S. – Research and conclusions of legal and economic feasibility of renewable energy in Romania, Bulletin of University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca – Horticulture, 2012, Vol. 69, Issue 2, pp.337-344 7. Scridon, S.; Pamfil, D.; Socaciu, C.; Sana, S., Vac, C. – SWOT Analyze for Renewable Resources in the North West Region, Romania, Bulletin of University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca – Horticulture, 2012, Vol. 69, Issue 2, pp.402-403 8. Scridon, S., Merce, E., Arion, F., Sana, S., Vac, C. – The Profile of the Producer of the Energy from Renewable Resources in the North-West Region, Romania, Bulletin of University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca – Horticulture, 2012, Vol. 69, Issue 2, pp.301-309 9. Vac, C.; Sana, S.; Arion, F. – Renewable Energy Market in Romania, Bulletin of University of Agricultural Sciences and





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	Veterinary Medicine Cluj-Napoca – Horticulture, 2011, Vol. 68, Issue 2, pp.237-240 10. Sana, S.; Socaciu, C., Scridon, S., Vac, C. – Sources of Biofuels in Romania, Bulletin of University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca – Agriculture, 2011, Vol. 68, Issue 2, pp.139-142
<i>Website</i>	https://seini.ro/proiecte-si-realizari/statie-biogaz-oras-seini/
<i>Other</i>	

